

You guys are the best thing that has happened for us over the past few years with lingering challenges with/from the pandemic, adding on to single parent hardships. You are the most kind, the least amount of hoops to jump through, the quickest responses (and again, kind). I cannot thank you enough for all of those things, let alone the financial burden/stress relief. I'm in tears of relief right now, THANK YOU! Thank you, and thank you again and again.

- Justyn, Denver, Barnum CO 80219

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# **Vision**

Jovial Concepts addresses the problems of food scarcity in low-income neighborhoods by converting lawns and other public spaces into garden classrooms. We use gardens to provide classes and job training that support overall community growth. We use the produce we grow to feed local families in need.



## **Financials**

### STATEMENT OF FINANCIAL POSITION

As of December 31, 2022

\$8,000.00

-\$130,066.64

#### Assets

#### **Current Assests Bank Accounts** Jovial USB #5002 \$18,317.80 Jovial USB #4465 \$999.97 Paypal Account \$435.87 **Total Bank Accounts** \$19,753.64 **Total Accounts Receivable** \$32,578.19 **Other Current Assets Prepaid Expenses** \$1,680.00 Due from Co-Op \$106,726.75 **Total Other Current Assets** \$108,406.75 **Total Current Assets** \$160,738.58 **Fixed Assets** Equipment \$17,656.00 Furniture/Fixtures \$17,738.56 Co-Op Building \$546,231.00 Land \$60,500.00 **Building Improvements** \$333,611.22 Shed \$5,000.00 **Construction in Progress** \$6,609.65

**Total Fixed Assets** \$865,279.79 Funds in Escrow \$25,337.20 **Total Assets** \$1,051,355.57

### **Liabilities & Equity**

Truck

#### Liabilities

#### **Current Liabilities**

**Accumulated Depreciation** 

**Accounts Payable** \$24,682.31 **Credit Cards** \$35.64 Deferred Revenue \$13,616.66 Co-Op Building Deposit \$55,915.77 **Total Current Liabilities** \$94,250.38 **Total Long-Term Liabilities** \$647,415.17 **Total Liabilities** \$741,665.55 **Equity** 

**Net Assets** \$376,022.74 **Net Revenue** -\$66,332.72 **Total Equity** \$309,690.02 **Total Liabilities and Equity** \$1,051,355.57 In early 2021, Jovial Concepts voluntarily embarked on our first financial audit which included fiscal years 2019 and 2020.

## STATEMENT OF ACTIVITIES

January - December 2022

-\$66,332.72

### **Revenue and Expenses**

**Total Net Revenue** 

Revenue	
Donations - Individual	\$8,002.33
Donations - Foundation	\$126,000.00
	\$4,207.16
Donations - Corporate	
Goverment Grants	\$231,275.33
Emergency Food program	\$1,320.99
In Kind Dontations	\$3,025.71
Total Revenue/Gross Profit	\$373,831.52
Program Expenses	
Advertising	\$2,872.64
Grant Accounting	\$11,460.00
Contract Services	\$276,272.58
Education	\$2,184.61
Subscriptions, Software	\$1,265.19
Printing and Copying	\$315.87
Meeting	\$2.05
Support Services	\$2,536.40
Supplies	\$21,949.61
Summer Meal Supplies	\$2,525.74
Equipment Repairs and Maintenance	\$1,416.71
Trailer Registration	\$62.85
Truck Fuel	\$386.49
Insurance Expense	\$9,903.56
Interest	\$8,915.06
Telephone	\$1,260.00
Travel and Meetings	\$1,124.27
Program Utilities	\$10,261.83
Emergency Meals Program	\$27,064.61
Program Depreciation	\$21,118.10
Total Program Expenses	\$402,898.17
General and Administraion Expenses	,,
Bank/CC Charges	\$765.55
Professional Fees	\$13,879.37
Office Supplies	\$422.46
Support Services	\$10,359.68
Staff Meals	\$40.42
Insurance	\$558.00
Interest Expense	\$8,915.06
Business Registration Fees	\$147.45
Depreciation Expense	\$8,952.00
Amortization Expense	\$541.70
Total General and Administration Expenses	\$44,581.69
Fundraising	\$9,543.40
PayPal Fees	\$115.17
Total Expenses	\$457,138.43
Net Operating Revenue	-\$83,306.91
Other Revenue	\$16,974.19
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# **2022 Impact Overview**

**Volunteer** 

1,517 2022

**762** 2021

**Volunteer Hours from Adults and Students with Disabilities** 

1,360

1,080

**Volunteer Hours** 

4,264

4,125

**Pounds of Food Grown in the Garden** 

4,879

4,881

Pounds of Food Donated

87,690

1.5 million

Total Kids Impacted Across all Programs 2,357





## Co-op at 1st

As the Co-op continues to be self-sustaining model to promote food, health access, social enterprise, education, and community, we decided that is has grown into a project that is of better service to the community as its own official entity. The Co-op at 1st has become an official Cooperative and is seeking members! We continue to offer programs that are designed to offer a greater diversity of food in the supply chain including access to local healthy foods by increasing SNAP enrollment and the use of Double-Up Food Bucks. In addition, the co-op program provides invaluable support to the community with healthy food education, affordable office and kitchen space, digital courses and community-building relationship opportunities.



# **Board of Directors and Key Support**

### **Board of Directors**

Kristina Welch

Jessica Andersen

Jeffery Lawhead

Lila Veronica

Yvonne Welch

### **Key Support**

Cailyn Eveland

Corey Hixson

Carolina Orozco

Kristina Welch

John Stolzle

Paige Burns

Juliet Juchnewich

Luis Padilla



# Sustainability

Sustainability is a big part of what Jovial Concepts encompasses. Jovial Concepts' Gardens are set up to use drip irrigation, organic seeds, and compost, among other sustainable practices. Our garden program also promoted healthy and sustainable living to our Garden Hosts, volunteers, interns, and others by teaching them how to create easy access to fresh produce. We were able to make adjustments throughout the year to make sure this program run as sustainably as possible. We worked to reduce food waste by using food that would otherwise be thrown away, and packaging in compostable, and reusable containers. We also bought as much food as possible from local farmers and vendors to reduce food miles and support the local economy.

### 2022 Highlights:

- Created Best practices for our staff
- Reduce waste and increase sustainability
- Certifiably Green business Award
- Environmental Leadership Program
- Served 23,000 meals in compostable packaging
- Less than 1 ton of trash



## **Partners and Donors**

Thank you, sincerely, to all the amazing organizations, partners, foundations, government agencies, volunteers, donors, staff, Americorp Vistas, community members and board members that have supported Jovial Concepts and The Co-op at 1st in becoming outstanding organizations in our SW Denver and Jefferson County communities. We could not be who we are without you!

## THANK YOU!



# **Looking Forward**

- 1. Increase our harvest to 7,000 lbs donated to families in need.
  - 2. Create a Native Medicinal Garden Labyrinth with Spirit of the Sun and local Indigenous families at The Co-op at 1st.
    - 3. Continue to help the under-served community and build back better from Covid 19.
    - 4. Continue to help supply healthy food options for families in need.
    - 5. Double our work with individuals living with disabilities to include more youth within the City of Denver and Jeffco and incorporate life skill development, such as gardening and healthy meal creation.
      - 6. Create many different online classes where participants can engage and learn different skills pertaining to healthy eating and living.



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